



Frank Rieder
H.S. Boyd Co., Inc.
6915 E. 14th St.
Tulsa, OK. 74112

Dear Frank:

We are pleased to supply this letter as confirmation to our satisfaction with your IOC Inline Cutting system.

The Printer, Inc. had a unique opportunity for the IOC system.

We are perforating a variety of casino coupons with a very specific Micro Perforation. The challenge was to get it to perf nice and clean, while at the same time, remain strong enough to withstand a pass through a digital press. The problem we faced was that the fuser (IR heater) dries out the paper completely and makes the perf weaker. With the IOC perf dies, we were able to control the cutting depth precisely resulting in no issues while imprinting and no problems in the bindery.

We are very pleased with our results and we were able to accomplish exactly what we wanted to do. By using the IOC system, we can accomplish the result requested by our customer, the salesperson has made a sale they otherwise would not have made, and we are receiving additional profit from the job by accomplishing the die-cutting inline.

This is the very best situation, making all parties happy.

Sincerely,
Chuck
Chuck